

# Five Reasons to Adopt the Equilottery Approach.





New Lottery Excitement



Game Play Simplicity



Leverage Existing Pools



ΤM

Lottery as a Political Solution



Mobile Integration and Millennials



-

Lotteries looking for new approaches to move beyond incremental growth.

EquiLottery a new "live action" category that works within existing U.S. law.

Recognizes the economic realities of lottery and horse racing.

### BUY A TICKET



2

## SHARE THE EXCITEMENT

# **Game Play Simplicity**

One race per day builds pool size and allows for simplicity in messaging.

Quick pick play style allows players to focus on excitement of live event.

No confusing play slips for consumers or retailers to worry about.

### **BUY A** TICKET



2

## SHARE THE EXCITEMENT

# **Game Play** Simplicity

Information on mobile app for watching daily race printed on ticket.

**Retailers can point players to** mobile app for further game education.

Visit:

www.WatchEquiLottery.com/demo for a demo version of our app.





## Leverage Existing Pools

Money invested from outside the lottery system produces larger potential payouts.

Reduces pool management responsibilities and risks for state lotteries.

Integration to racing pools free of charge to state lotteries and governments.

Game design options include variable payouts, fixed payouts, second chance raffles, and winnings for boxing and two numbers in a row.

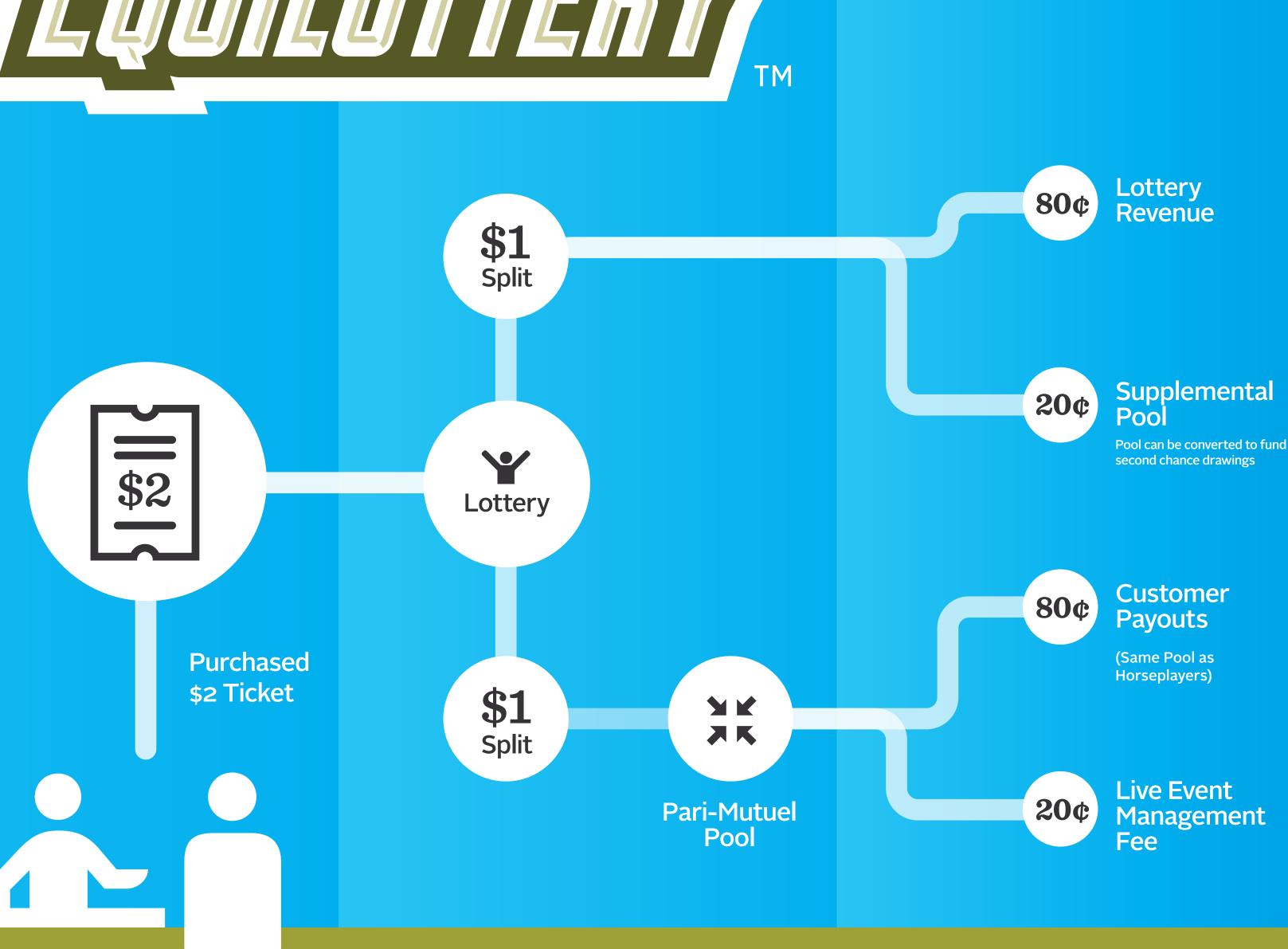


# How does Equilottery work?

EquiLottery works for exotic wagers of three numbers or more.

Purchased \$2 Ticket

\$2









## Lottery as a Political Solution

Many states are looking for innovative ways to aide their horse industries.

Previous solutions to this problem, like casino gaming, are being reevaluated.

EquiLottery allows lotteries to bring additional value to states without violating stated good causes objectives.



#### \$0.56 Good Causes

**\$0.12** Retailer Commissions

#### \$0.32

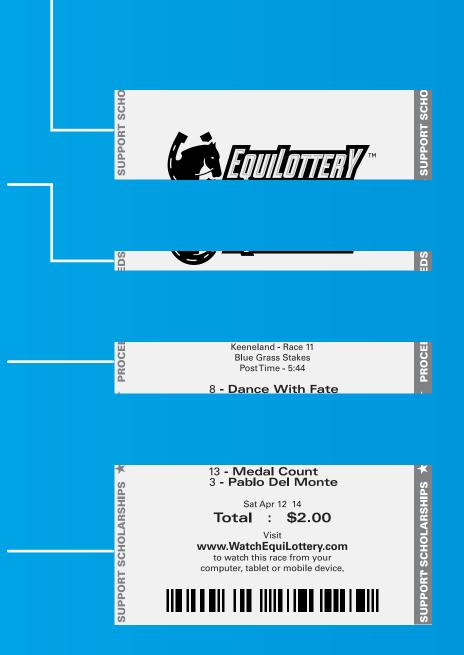
Lottery Expenses + Vendor and Live Event Management Fees

> \$1.00 Lottery Player Prize Pool Contribution



Lottery as a Political Solution















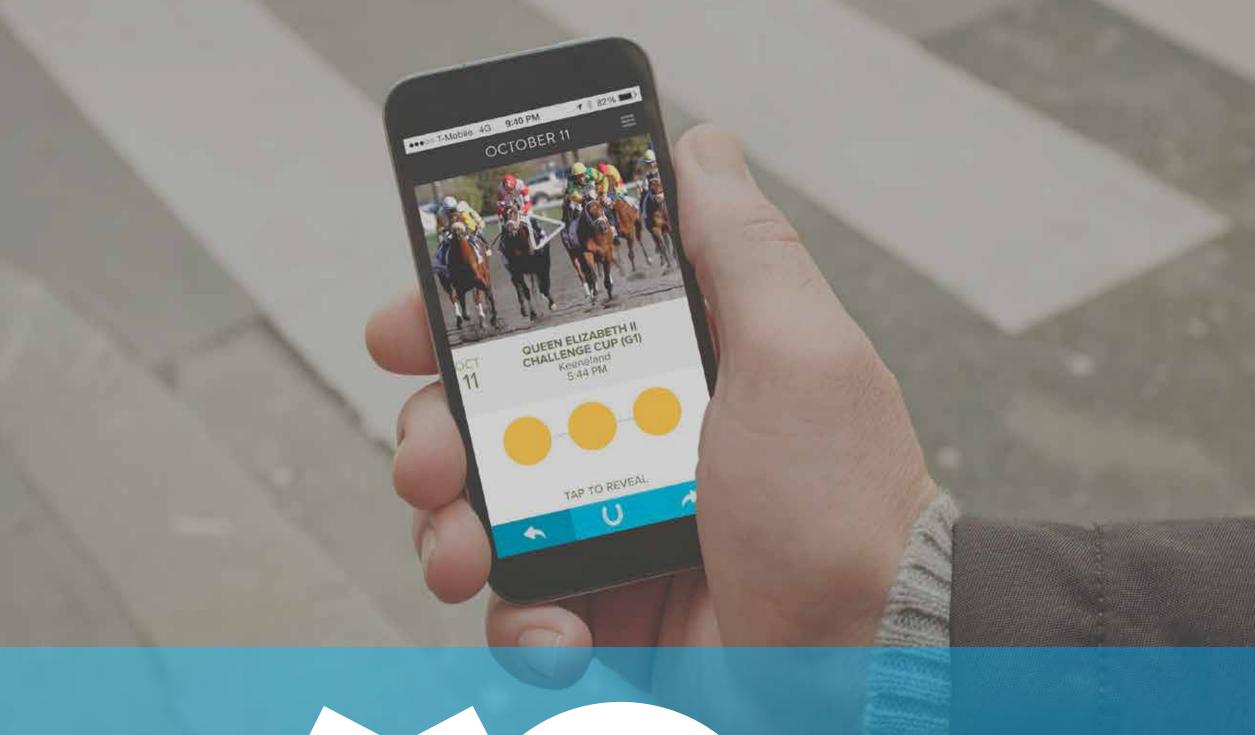
**\$0.12** Retailer Commissions

**\$0.14** Lottery Expenses + Vendor Fees

**\$1.30** Lottery Player Prize Pool



\*Based on revenue studies provided by Gaming Laboratories International.



# Mobile Integration and Millennials

Supplemental mobile app meets millennials where they are.

Delivers "Race of the Day" video replay in a simple and intuitive format.

Players can plan races they want to play with racing calendar.

Allows for social sharing among friends.

Can be used to promote other products offered by state lottery.



# Five Reasons to Adopt the Equilottery Approach.





New Lottery Excitement



Game Play Simplicity



Leverage Existing Pools



ΤM

Lottery as a Political Solution



Mobile Integration and Millennials